

meet the team

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JESSEE HARKEY | BUYER'S SPECIALIST

As a native Austinite, Jessee is passionate about Austin and what it has to offer. As a young real estate agent, Jessee began her career helping people find their home and has since then lived many different lives in her career before joining Beata's team.

From representing artists and curating spaces, to helping people find solutions in their marketing production and managing teams, the key ingredient to her success has always been her ability to connect with people and build long-lasting relationships. In serving her clients today, her enthusiasm and her relentless commitment to her clients makes the buying process a fun and memorable experience.

BEATA BURGESSON | TEAM LEADER, BROKER ASSOCIATE

Beata's vast knowledge of the Austin real estate market, sharp negotiation skills, and strong work ethic quickly established her among the Top Producers within the industry. More importantly, Beata's value system and the unshakable trust and credibility that she builds with her clients has allowed her build strong relationships over the years.

Today, Beata is able to provide the highest level of service for her clients through her team, all whom carry out the same value system and strong allegiance to their clients. With a strong business savvy mind, Beata paves the way to client success with her team, offering an unparalleled level of service.

ACCOLADES

- \$13.1M in Sales in 2020
- President's Club - Kuper Sotheby's International Realty
- Certified Luxury Home Marketing Specialist
- Certified Negotiation Experts
- Certified International Property Specialist
- New Home Construction Certified
- Graduate, REALTOR® Institute



Team Testimonials

Jessee is a bright, personable, sassy sharp thinker who hits the ground with ideas and will get on the phone and go to bat for her clients. She negotiated the perfect place for me, in the right neighborhood, under budget, and on a deadline. I would not recommend any other agent, and look forward to working with her again.

CHERISH - BUYER

Jessee is one of the most reliable, accommodating people my fiancé and I have ever had the pleasure of knowing. We recently purchased our first home with her help, and throughout the process she made us feel like we were her only clients. Not only was she a joy to work with, but she demonstrated her dedication to our best interests time and again. If you are in need of a Realtor, you will not regret reaching out to Jessee.

LYDIA AND GEORGE - BUYERS

Beata sold our home in Seven Oaks, and did an exemplary job in marketing the property, negotiating the sale and ensuring the closing went smoothly. I was particularly impressed with her willingness to invest in state-of-the-art marketing materials that no doubt helped us achieve a higher price. She made this investment without pressure or even suggestion by us. Beata is a true professional. In addition to competence, Beata always maintained a positive and enjoyable outlook that helped ease the process of the sale. I highly recommend Beata for other listings.

JOE - SELLER

Residential real estate transactions are among the most unnatural yet high-stakes experiences we've undertaken. We believe two of the most critical factors involved are keeping your wits about you and choosing your Realtor wisely. Regarding the latter, you couldn't make a better choice than Beata Burgess. There are many reasons why, but three of the most important are her intelligence, competence, and integrity. Beata is so smart, and her knowledge of each step of the process is invaluable. She is exceptionally capable and possesses all of the skills needed to anticipate and meet the various challenges that will come up at every step. Not only that, she is able to offer and implement solutions when unanticipated challenges arise. The standards she holds herself to are incredibly high, and those standards are evident in everything she does. Beata is also, quite simply, a good person. She is honest, trustworthy, caring, and professional. With Beata as your Realtor, you will not only have the benefit of her outstanding knowledge and skills, you will likely have the opportunity to work with her equally competent and skilled assistant, Jessee Harkey. Our working relationship with Beata convinced us that you should never underestimate the importance of your Realtor, and never settle for less than the very best.

RACHEL AND ELLSWORTH- SELLERS

